Microsoft License Optimisation
Use what you pay for, remove functionality duplication

What is the Microsoft License Optimisation offering?

Microsoft offers a wide range of products and services that can help organisations improve their productivity, collaboration, security, and innovation. However, choosing the right product and licence for your business needs can be challenging and understanding how to optimise the number of licences required to support current operations and future growth is crucial.

Organisations often encounter pivotal moments where procuring new licences to meet new business needs is necessary. The decisions made during this process can significantly influence operational efficiency and costs.

This is where Mantel Group steps in. We offer a proactive solution with the **Microsoft License Optimisation Assessment.** This assessment evaluates current licences, identifies optimisation opportunities, and ensures alignment with business needs, capabilities, and cost considerations. **It helps organisations unlock the full potential of purchased licences, prevent oversubscription, and avoid unnecessary procurement of additional third-party products when an existing product meets the business needs.**

Business Challenges

Misalignment between purchases and assignments

Often, what is purchased does not accurately reflect what is assigned to users, resulting in underutilisation or oversubscription of licences. This can lead to wasted costs, compliance risks, and missed opportunities to leverage the full benefits of the products.

Over-purchasing of licences

Without a clear understanding of the current and future needs of the organisation, it is easy to overestimate the demand for licences and buy more than necessary. This can result in paying for unused or redundant licences, as well as increased complexity and maintenance costs.

Overlapping Tools

Sometimes organisations may purchase third-party products to meet certain requirements, without realising that an existing Microsoft product already offers the same or similar functionalities. This can result in unnecessary spending, duplication, and integration challenges.

Assessment Objectives

Assess the current product portfolio and surface overlaps

This will allow us to uncover any products that have comparable or duplicate features, and whether they can be substituted or merged with Microsoft products with the goal to help simplify, enhance integration, save licensing costs, and use the maximum capabilities of the Microsoft products.

Evaluate Licence Consumption

Analyse current licence allocation and identify gaps in usage. provide recommendations to optimise Microsoft 365 licences, encompassing adjustments to licence quantity and types, utilisation methods, and effective management and monitoring approaches.

Lifecycle Management

Implement best practices for managing and optimising your Microsoft licences landscape and provide tailored solutions for your business.

What are the outcomes of the Microsoft License Optimisation offering?

1 **A detailed report**
of the current licence usage and allocation across the organisation, identifying any gaps, overlaps, or underutilised licences.

2 **A roadmap of the optimal licence configuration and migration plan**
based on the business needs, goals, and budget of the organisation, as well as the latest Microsoft products and features.

3 **A set of best practices and recommendations**
for managing and monitoring the licence compliance, performance, and security, as well as maximising the benefits and value of the Microsoft products and services.

Our Microsoft License Optimisation Assessment provides two tailored engagement options:

High Level Licence Assessment (3-5 days engagement)
A **high level review** of the environment to identify the current state of licences, immediate improvements in your Microsoft licence usage, providing a high-level report with initial cost-saving recommendations.

Detailed Licence Optimisation Assessment (5 weeks engagement)
An **in-depth evaluation** of your Microsoft licensing, including a detailed report, feature comparison, and a strategic roadmap for licence optimisation, workload migration plans and licence lifecycle management best practices.

About Mantel Group

Mantel Group harnesses technologies that transform business operations in the real world. With capabilities spanning Cloud, Data, Digital and Security, we integrate emerging technologies with innovative design and industry expertise to enhance your business. Our deep technical specialisation as a Microsoft partner means we support businesses in reaching their full potential with Microsoft's suite of cloud-native products.

Mantel Group is your trusted partner for end-to-end digital

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